

Message Text

UNCLASSIFIED

PAGE 01 BONN 04551 01 OF 02 151337Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----151344Z 039408 /40

R 151105Z MAR 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 6483
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL HAMBURG
AMCONSUL MUNICH

UNCLAS SECTION 01 OF 02 BONN 04551

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - KWT LTD. HONOLULU, HAWAII

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA WILLI ENGEL
MITTENWALDSTR. 17
1000 BERLIN 61, GERMANY
CONTACT: HERR ENGEL, OWNER
PHONE: 030-691 37 48
COMMENT: COMPANY WOULD WELCOME DIRECT CONTACTS WITH
US FIRM. ENGEL IS CONSIDERED RELIABLE FIRM WITH
POTENTIAL FOR SUCCESSFULLY LAUNCHING NEW LINE IN WEST
BERLIN.

JOFRIKA J. KARBE KG
URBACHER WEG 66
5050 PORZ--ENSEN
CONTACT: HERR J. KARBE
TELEX: 08874430
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 04551 01 OF 02 151337Z

CRISPA KOSMETIK
VOELMEKE & BLIEDING OHG
KARLSTR. 40
4352 OER-ERKENSCHWICK
CONTACT: HERR HANS-JUERGEN VOELMEKE
COMMENT: COMPANY SELLS THROUGH 20 INDEPENDENT SALES

AGENTS; ANNUAL SALES DM 5 MILLION.

NEDERLOF GMBH
AN DER BEEK 255
4055 NIEDERKUECHTEN
CONTACT: HERR NEDERLOF
TELEX 0852372
COMMENT: COMPANY SELLS TO TAX-FREE STORES IN EUROPEAN
NATO COUNTRIES. ANNUAL SALES 3 MILLION DOLLARS.

VKS VERTRIEB KOSMETISCHER SPEZIALITAETEN GMBH
DOERRIESWEG 8
2000 HAMBURG 54
CONTACT: MR. KIESZLING
PHONE: 040-54 40 44
COMMENT: THIS MEDIUM-SIZED FIRM IMPORTS AND WHOLESALES
COSMETICS, MAINLY FROM SWITZERLAND AND FRANCE.

FA. HANS FREY, DROGENGROSSHANDEL KG
KNORRSTRASSE 2
8000 MUENCHEN 40
CONTACT: HERR OPDENHOFF, MANAGER
PHONE: 089-354400
COMMENT: HERR OPDENHOFF STATED THAT COMPETITION IS
VERY STRONG IN THESE ARTICLES ON THE GERMAN MARKET
AND THAT HIS INTEREST IN THIS OFFER DEPENDS GREATLY

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 BONN 04551 02 OF 02 151337Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----151345Z 039411 /40

R 151105Z MAR 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 6484
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL HAMBURG
AMCONSUL MUNICH

UNCLAS SECTION 02 OF 02 BONN 04551

ON WHETHER THE PRICES OF THE ARTICLES ARE COMPETITIVE
RESP. LOWER THAN THE ONES OFFERED ON THE GERMAN MARKET.

FA. WILHELM BLUEMLEIN GMBH & CO.KG
DROENGROSSHANDEL
SCHLEISSHEIMER STR. 128
8000 MUENCHEN 40
CONTACT: HERR ROESSEL, MANAGER
PHONE: 089-189011
COMMENT: THE FIRM IS SMALL WHOLESALER (10 EMPLOYEES)
WITH GOOD CONNECTION TO PHARMACEUTICAL, BEAUTY SALONS
AND DEPARTMENT STORES. FIRM WAS ESTABLISHED IN 1973.
PAYMENTS ARE SAID TO BE MADE PROMPTLY. FIRM IS
CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.
MR. ROESSEL WANTS MORE DETAILED INFORMATION AND PRICE
LIST.

VIP-VERTRIEB INTERNATIONALER PARFUEMERIEN
HANS LOHMANN U. CO.
GOETHESTRASSE 34
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 04551 02 OF 02 151337Z

8000 MUENCHEN 2
CONTACT: FRAU AMMOSER, MANAGER
PHONE: 089-537394
COMMENT: THE FIRM WAS ESTABLISHED IN 1968, EMPLOYS
30 PERSONS AND 5 SALESMEN IN ADDITION, SELLS PRODUCTS
IN GERMANY. FIRM ALREADY REPRESENTS 5 FIRMS AND
SHOULD LIKE TO EXPAND ITS SALES PROGRAM.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN04551
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770088-0854
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770360/aaaacakj.tel
Line Count: 154
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 733df8b7-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3111476
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - KWT LTD. HONOLULU, HAWAII THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INT
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/733df8b7-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009